



Monte Clindaniel named VP of Sales of O'Brian Tarping Systems.

January 1, 2018

O'Brian Tarping Systems announced that Monte Clindaniel has assumed the role of Vice President of Sales. Clindaniel will lead the development and execution of O'Brian Tarping Systems rebranding while focusing on its dealer program and customer development. "Strong dealers are critical in providing local, professionally trained service the end user deserves." Clindaniel said. "We intend to have every end user witness the bottom line difference with O'Brian Tarping Systems value added benefits and lowest Total Cost of Ownership"

Prior to O'Brian Tarping Systems, Clindaniel had a twenty-year career in national sales, municipal sales, and dealer development for Wastequip/Toter LLC. While at Wastequip /Toter, he was the recipient of the Silver and Gold Millionaires club award numerous years and was responsible for developing their dealer network into a motivated, dependable, disciplined and value added quality focused network. He was most recently an RSM for Labrie where he helped develop Labrie's first "Mega-Stocking Dealer".

"O'Brian Tarping Systems could not be more excited and proud to welcome Monte to our team," said Sean O'Brian, President and owner of O'Brian Tarping Systems. "Monte is a proven leader in the solid waste industry with an impressive knowledge of dealers and both municipal and private waste haulers. With his leadership and appetite for success, O'Brian Tarping Systems is poised to increase our market share by offering value added products and exceptional service"

O'Brian Tarping Systems nationwide dealer network and value added tarping equipment will play into Clindaniel's strengths. With new innovative products in development, Monte will have the most complete and cutting edge tarping systems behind him to cover our customers' needs.